

**SUMMARY OF MAJOR GENERAL FUND REVENUE SOURCES
VS. BUDGET, FYE 2021 - AS OF JANUARY 31, 2021**

MAJOR REVENUE SOURCE	TOTAL BUDGET	PROJECTED TO DATE	Current Month Collections	COLLECTED TO DATE	% Var. From Proj To Date	Prior FY To Date	% Var. From Prior FYTD
Sales Tax	44,662,816	25,725,782	3,982,240	26,208,437	1.88%	24,379,420	7.50%
Use Tax	6,521,370	3,701,425	854,610	5,057,721	36.64%	3,413,584	48.16%
Franchise Taxes/Fees	7,337,273	4,086,546	459,309	3,818,903	-6.55%	4,053,317	-5.78%
Licenses and Permits	1,192,326	501,458	65,035	650,000	29.62%	470,492	38.15%
Shared (Other) Taxes	2,485,339	1,449,781	203,863	11,104,499	665.94%	1,355,507	719.21%
Fines and Forfeitures	2,245,877	1,310,095	90,945	857,668	-34.53%	1,259,120	-31.88%
Investment/Interest Income	182,070	106,208	5,283	38,664	-63.60%	1,213	3088.20%
TOTAL: General Fund (Major)	64,627,071	36,881,294	5,661,286	47,735,891	29.43%	34,932,652	36.65%

**SUMMARY OF MAJOR CAPITAL PROJECT FUND REVENUE SOURCES
VS. BUDGET, FYE 2021 - AS OF JANUARY 31, 2021**

MAJOR REVENUE SOURCE	TOTAL BUDGET	PROJECTED TO DATE	Current Month Collections	COLLECTED TO DATE	% Var. From Proj To Date	Prior FY To Date	% Var. From Prior FYTD
Sales Tax	13,516,925	7,785,749	1,211,986	7,976,481	2.45%	7,419,823	7.50%
Investment/Interest Income	700,000	408,333	16,553	348,262	-14.71%	540,743	-35.60%
TOTAL: Capital Fund (Major)	14,216,925	8,194,082	1,228,539	8,324,743	1.59%	7,960,566	4.57%

**SUMMARY OF MAJOR NORMAN FORWARD FUND REVENUE SOURCES
VS. BUDGET, FYE 2021 - AS OF JANUARY 31, 2021**

MAJOR REVENUE SOURCE	TOTAL BUDGET	PROJECTED TO DATE	Current Month Collections	COLLECTED TO DATE	% Var. From Proj To Date	Prior FY To Date	% Var. From Prior FYTD
Sales Tax	9,803,557	5,646,849	865,704	5,697,486	0.90%	5,625,909	1.27%
Use Tax	1,076,444	610,972	142,435	842,953	37.97%	568,931	48.16%
Investment/Interest Income	15,000	8,750	15,650	103,031	1077.50%	426,053	-75.82%
TOTAL: Capital Fund (Major)	10,895,001	6,266,571	1,023,789	6,643,471	6.01%	6,620,892	0.34%

**SUMMARY OF MAJOR ROOM TAX FUND REVENUE SOURCES
VS. BUDGET, FYE 2021 - AS OF JANUARY 31, 2021**

MAJOR REVENUE SOURCE	TOTAL BUDGET	PROJECTED TO DATE	Current Month Collections	COLLECTED TO DATE	% Var. From Proj To Date	Prior FY To Date	% Var. From Prior FYTD
Hotel/Motel Room Tax	1,750,000	1,020,833	63,615	575,824	-43.59%	1,047,988	-45.05%
Investment/Interest Income	2,500	1,458	84	266	-81.75%	2,270	-88.28%
TOTAL: Room Tax Fund	1,752,500	1,022,292	63,699	576,090	-43.65%	1,050,258	-45.15%

**SUMMARY OF MAJOR UNP TIF FUND REVENUE SOURCES
VS. BUDGET, FYE 2021 - AS OF JANUARY 31, 2021**

MAJOR REVENUE SOURCE	TOTAL BUDGET	PROJECTED TO DATE	Current Month Collections	COLLECTED TO DATE	% Var. From Proj To Date	Prior FY To Date	% Var. From Prior FYTD
Investment/Interest Income	48,000	28,000	128	6,893	-75.38%	101,519	-93.21%
TOTAL: UNP TIF Fund (Major)	48,000	28,000	128	6,893	-75.38%	101,519	-93.21%

**SUMMARY OF MAJOR WESTWOOD FUND REVENUE SOURCES
VS. BUDGET, FYE 2021 - AS OF JANUARY 31, 2021**

MAJOR REVENUE SOURCE	TOTAL BUDGET	PROJECTED TO DATE	Current Month Collections	COLLECTED TO DATE	% Var. From Proj To Date	Prior FY To Date	% Var. From Prior FYTD
Golf Green	652,670	348,635	19,706	339,984	-2.48%	261,680	29.92%
Golf Driving Range	141,526	69,268	3,772	88,176	27.30%	51,384	71.60%
Golf Carts	369,617	202,567	9,747	194,607	-3.93%	145,917	33.37%
Swimming Pool	864,512	391,905	2,615	107,683	-72.52%	246,097	-56.24%
TOTAL: Westwood Fund (Major)	2,028,325	1,012,376	35,840	730,451	-27.85%	705,078	3.60%

**SUMMARY OF MAJOR WATER FUND REVENUE SOURCES
VS. BUDGET, FYE 2021 - AS OF JANUARY 31, 2021**

MAJOR REVENUE SOURCE	TOTAL BUDGET	PROJECTED TO DATE	Current Month Collections	COLLECTED TO DATE	% Var. From Proj To Date	Prior FY To Date	% Var. From Prior FYTD
User Fees-Residential	15,557,184	10,076,528	1,236,631	11,467,170	13.80%	10,113,123	13.39%
User Fees-Commercial	2,563,786	1,495,542	191,465	1,538,193	2.85%	1,615,171	-4.77%
User Fees-Industrial	342,485	199,783	36,282	301,341	50.83%	275,176	9.51%
User Fees-Institutional	949,126	553,657	72,121	447,622	-19.15%	652,616	-31.41%
Connection Fees	650,000	379,167	39,000	901,008	137.63%	342,492	163.07%
Capital Improvement Charges	1,379,976	804,986	158,544	872,656	8.41%	1,055,067	-17.29%
Investment/Interest Income	120,000	70,000	16,982	135,017	92.88%	478,700	-71.80%
TOTAL: Water Fund (Major)	21,562,557	13,579,662	1,751,025	15,663,008	15.34%	14,532,344	7.78%

**SUMMARY OF MAJOR WATER RECLAMATION FUND REVENUE SOURCES
VS. BUDGET, FYE 2021 - AS OF JANUARY 31, 2021**

MAJOR REVENUE SOURCE	TOTAL BUDGET	PROJECTED TO DATE	Current Month Collections	COLLECTED TO DATE	% Var. From Proj To Date	Prior FY To Date	% Var. From Prior FYTD
User Fees-Residential	8,224,361	4,797,544	697,503	4,857,448	1.25%	4,816,557	0.85%
User Fees-Commercial	1,433,343	836,117	117,909	849,923	1.65%	848,628	0.15%
User Fees-Industrial	176,880	103,180	18,356	137,679	33.44%	102,917	33.78%
User Fees-Institutional	1,073,660	626,302	63,603	533,762	-14.78%	768,314	-30.53%
Capital Improvement Charges	824,241	480,807	30,391	521,644	8.49%	320,741	62.64%
Investment/Interest Income	50,000	29,167	7,029	51,810	77.63%	102,445	-49.43%
TOTAL: Water Reclamation Fund (Major)	11,782,485	6,873,116	934,792	6,952,266	1.15%	6,959,603	-0.11%

**SUMMARY OF MAJOR SEWER MAINTENANCE FUND REVENUE SOURCES
VS. BUDGET, FYE 2021 - AS OF JANUARY 31, 2021**

MAJOR REVENUE SOURCE	TOTAL BUDGET	PROJECTED TO DATE	Current Month Collections	COLLECTED TO DATE	% Var. From Proj To Date	Prior FY To Date	% Var. From Prior FYTD
Sewer Maintenance Fee	3,031,999	1,761,285	260,875	1,833,413	4.10%	1,821,478	0.66%
TOTAL: Sewer Maintenance Fund (Major)	3,031,999	1,761,285	260,875	1,833,413	4.10%	1,821,478	0.66%

**SUMMARY OF MAJOR NEW DEVELOPMENT EXCISE FUND REVENUE SOURCES
VS. BUDGET, FYE 2021 - AS OF JANUARY 31, 2021**

MAJOR REVENUE SOURCE	TOTAL BUDGET	PROJECTED TO DATE	Current Month Collections	COLLECTED TO DATE	% Var. From Proj To Date	Prior FY To Date	% Var. From Prior FYTD
WW Excise Tax (Residential)	1,100,000	629,501	102,756	1,114,252	77.01%	679,880	63.89%
WW Excise Tax (Commercial)	300,000	175,000	1,052	337,938	93.11%	73,823	357.77%
TOTAL: New Development Excise Fund (Major)	1,400,000	804,501	103,808	1,452,190	80.51%	753,703	92.67%

**SUMMARY OF MAJOR SANITATION FUND REVENUE SOURCES
VS. BUDGET, FYE 2021 - AS OF JANUARY 31, 2021**

MAJOR REVENUE SOURCE	TOTAL BUDGET	PROJECTED TO DATE	Current Month Collections	COLLECTED TO DATE	% Var. From Proj To Date	Prior FY To Date	% Var. From Prior FYTD
User Fees-Residential	8,032,505	4,685,628	623,933	4,500,053	-3.96%	4,667,024	-3.58%
User Fees-Commercial	3,672,330	2,142,193	258,713	2,090,158	-2.43%	2,066,537	1.14%
User Fees-Industrial	167,040	97,440	-	40,621	-58.31%	69,980	-41.95%
User Fees-Institutional	485,911	283,448	18,723	194,899	-31.24%	250,313	-22.14%
User Fees-Transfer Station	599,047	349,444	95,037	638,799	82.80%	539,376	18.43%
User Fees - Recycling	1,237,633	721,953	100,713	702,230	-2.73%	690,561	1.69%
Recycled Material Sales	224,093	130,721	4,789	45,655	-65.07%	22,391	103.90%
Investment/Interest Income	300,000	175,000	9,993	75,677	-56.76%	169,781	-55.43%
TOTAL: Sanitation Fund (Major)	14,718,559	8,585,826	1,111,900	8,288,093	-3.47%	8,475,963	-2.22%

**SUMMARY OF MAJOR FUND EXPENDITURES VS. BUDGET
VS. BUDGET, FYE 2021 - AS OF JANUARY 31, 2021**

FUND	TOTAL BUDGET	PROJECTED TO DATE *	Current Month Expended	EXPENDED TO DATE	% Var. From Proj To Date	Prior FY To Date	% Var. From Prior FYTD
General Fund	98,406,097	57,403,557	6,535,250	52,684,315	-8.22%	51,454,139	2.39%
Capital Fund	91,525,413	53,389,824	1,751,498	11,963,699	-77.59%	11,973,737	-0.08%
Norman Forward Fund	77,328,714	45,108,416	2,722,022	9,835,138	-78.20%	11,980,310	-17.91%
Westwood Fund	2,523,948	1,472,303	69,640	1,087,127	-26.16%	1,195,151	-9.04%
Water Fund	61,314,514	35,766,800	2,759,695	13,865,140	-61.23%	17,299,155	-19.85%
Water Reclamation Fund	41,201,253	24,034,064	950,110	7,194,519	-70.07%	5,254,228	36.93%
Sanitation Fund	22,567,547	13,164,402	1,611,128	7,903,564	-39.96%	7,384,604	7.03%
	(Adjusted Budget)						

* Based on historical collection patterns (where known), or based on proportion of the fiscal year elapsed.