

**OUTPUT AREA:**

**Pierce Manufacturing Inc.**

Prepayment Discount Calculation

TO: email  
Steven Martin  
Conrad  
FROM: Kira Krueger  
DATE: 7/7/2017  
CUSTOMER: Norman

QUOTATION:

Contract	\$ 590,836.54
Interest Discount	(14,194.55)
Chassis Discount	(9,414.81)
Aerial Discount	-
Other	-
	<u>\$ 567,227.18</u>
Due with Contract	<u>\$ 472,669.23</u>
Due At Pick Up	<u>\$ 94,557.95</u>

**Quote based on 10 mos build**

**Based on 4.5% Rate.**