

OUTPUT AREA:**Pierce Manufacturing Inc.****Prepayment Discount Calculation**

TO: email
Sammy Martin
Conrad
FROM: Laura (Kober) Luebke
DATE: 9/15/2015
CUSTOMER: Norman OK

QUOTATION: 80% Prepay

Contract	\$ 1,088,105.54
Interest Discount	(30,170.08)
Chassis Discount	(11,512.00)
Aerial Discount	(7,480.38)
Other	-
	<u>\$ 1,038,943.08</u>
Due With Contract	<u>\$ (870,484.43)</u>
Due at Delivery	<u>\$ 168,458.65</u>

Based on 5.0% Rate.

**NOTE: IF CUSTOMER WILL NOT BE PAYING WITH CONTRACT,
PLEASE NOTIFY ME, AS THIS QUOTE WILL HAVE TO BE
RECALCULATED.**