

OUTPUT AREA:**Pierce Manufacturing Inc.**

Prepayment Discount Calculation

TO: email
Sammy Martin
Conrad
FROM: Kira Krueger
DATE: 6/30/2016
CUSTOMER: Norman, OK

QUOTATION:

Contract	\$ 531,189.00
Interest Discount	(9,144.86)
Chassis Discount	(9,610.00)
Aerial Discount	-
Other	-
	<u>\$ 512,434.14</u>
Due Net 15 of Contract	<u>\$ 424,951.20</u>
Due At Pick Up	<u>\$ 87,482.94</u>

Quote based on 8.5 mos build - net 15 payment terms**Based on 4.5% Rate.**