

CONTRACT PRICING WORKSHEET For MOTOR VEHICLES Only

Contract No.:

FS12-15

Date Prepared:

07/08/16

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	Norman Fire Department (325)			Contractor:	Pierce-Conrad Fire
Contact Person:	Chief Mike Wilson			Prepared By:	
Phone:	405-292-9780			Phone:	
Fax:	405-292-9785			Fax:	
Email:				Email:	
Product Code:	TC05 Description: Pierce Saber, 4-Door, Full-1 Mounted Pumper			lt, Aluminum (Cab, Aluminum Body, Single Axle, 1250 GPM Pump, Mid-

A. Product Item Base Unit Price Per Contractor's H-GAC Contract:

\$349,604.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable. (Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
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			1.
THE SMART PHE	CHAS	Subtotal From Additional Sheet(s):	\$155,463.00
		Subtotal B:	\$155,463.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary. (Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	\$24,122.00
3		Subtotal C:	\$24,122.00
Check: Total cost of Unpublished Options (C) cannot excee	ed 25% of the total of the Ba	se Unit	

For this transaction the percentage is: 4.78% Price plus Published Options (A+B). D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	529188.9996	=	Subtotal D:	\$529,189.00
E. H-GAC Order Processing C	Charge (Amour	nt Per Current Policy)			Subtotal E:	\$2,000.00

F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation

Description	Cost	Description	Cost
Chassis Pre-Payment Discount	-\$9,610.00	Aerial Pre-Payment Discount	
Interest Pre-Payment Discount	-\$9,144.86	Trade-in Allowance	
		Subtotal F:	-\$18,754.86
Delivery Date:		G. Total Purchase Price (D+E+F):	\$512,434.14

Pulse			Published	Unpublished
Number	Qty	Description	Options	Options
104		110005		
101 103	1	add "L" Frame liner	\$1,712.00	
104	1	upgrade to 22,800# front axle upgrade to 27,000# rear axle	\$1,953.00 \$2,076.00	
106	1	TAK-4 Suspension	\$12,723.00	
111	1	Tire Chains - Rear Axle	\$4,110.00	
113	1	Aluminum Wheels, front	\$1,951.00	
114	1	Aluminum Wheels, Rear Single Axle	\$3,076.00	
126	1	Cummins ISL9 350hp to 400 hp	\$9,038.00	
127	1	Cummins ISL9 400hp to 450hp ISL9	\$1,131.00	
134	1	Exhaust Extension Plymo or Nederman	\$282.00	
139	1	Add Extended Bumper	\$2,498.00	
141	1	Bumper tray with cover	\$1,636.00	
155	2	EMS Compartment w outside access (each)	\$5,880.00	
156	4	Upgrade SCBA Bracket to Hands Free	\$2,896.00	
166	11	Upgrade Saber to Arrow	\$44,627.00	
177	3	Spare radio wiring	\$345.00	
178	1	Radio with Weatherband	\$1,191.00	
195	1	Kussmaul Charger	\$1,718.00	
200 207	1	Auto-eject 20 amp	\$511.00	
207	1	LED Headlights 12 volt LED Flood Brow light	\$1,850.00 \$1,988.00	
210	2	12 volt LED Flood Brow light 12 volt LED Flood Recessed or surface (per light)	\$3,646.00	
225	1	Add Right High Side Compartments	\$3,323.00	
228	1	Ladder Storage next to tank	\$3,310.00	
244	5	Adjustable Compartment shelves	\$960.00	
251	4	SCBA Cylinder storage in fender panel double (each)	\$3,328.00	
259	1	Add Mechanical Seal to Pump	\$809.00	
262	1	add 2.5" suction	\$1,292.00	
265	1	Add Front Suction Inlet 4-6"	\$6,331.00	
267	1	1.5" discharge front bumper	\$2,130.00	
270	1	2.5" Discharge	\$1,708.00	
273	1	Add Large Diameter Side Discharge with valve	\$4,455.00	
287	1	Hose Reel, above pump w/ 150' Hose	\$3,479.00	
356	1	Hydraulic 6 KW	\$17,500.00	
0002478	1	Brush Guard, 4-way, Air Conditioning Condenser, Cab Roof	***************************************	\$559.1
0002508	11	Map Box, 3 Bin/30 deg Slant, Custom Chassis		\$455.7
0003930	1	Microphone & Speaker w/Plain Door - Pump Operator's Position, Body Bulkhead		\$408.3
0004346	1	Pike Pole, 6' DUO Safety, Fiberglass		\$86.8
0004348	1	Pike Pole, 8' DUO Safety, Fiberglass		\$95.9
0004340	2	Tubes, Alum, Pike Pole Storage	***************************************	\$334.8
0004379	1	Bell, 12" Chrome w/Eagle, Mounted on Cab Corner		\$1,969.6
0009620	1	Intake Relief Valve, Front Inlet		\$725.2
0012122	1	Fans, Window Defrost, One (1) Fan on Each Side		\$506.6
0012782	1	Location, Charger, Front Left Side Body Compartment		\$0.0
0014823	1	Control, Front Inlet, Electric, w/Indicator Lights		\$857.7
0019853	1	Crosslays, 8.00" Lower Than Standard - Control Zone with 9.00" Raised PH		\$745.5
0026618	1	Brush Guard, any Lightbars, Cab Roof		\$711.6
0029203	1	Crosslay, (1) 2.50" Std Cap, Pan Style		\$3,228.7
0035326	1	Switch, Additional, Hose Reel		\$188.0
040484	1	Cross-Divider, Hose Bed, Painted		\$474.4
048644	1	Swivel, Smooth Chrome, 6.00" Front Inlet		\$1,687.3
056611	1	Mtg, Rear Warn Lts, Top Compt w/Brush Guard		\$528.4
0066622	3	Receptacle, 20A 120V 3-Pr 3-Wr SB Dup, Gen Wtrprf		\$874.3
077255	2	Lip, 1" Around Top of EMS Cabinet	and the second s	\$288.0
0087342	1	Jog, "Z"-Shaped, In Reflective Stripe		\$337.
0090730	1	Elbow, Right Side Outlets, 30 Deg, 4.00" FNST x 5.00" Stortz, Industrial, Addtl		\$325.3
0199983	2	Cabinet, EMS, Rear Facing, DS, 22 W x 42.50 H x 26 D, Roll, Ext Acc, AXT		\$2,283.5

0529684	1	Light, Traffic Directing, Whelen TAL65, 36.01" Long LED	\$1,277.87
0530282	1	Location, Traf Dir Lt Controller, Overhead Switch Panel DS Right End	\$59.51
0530951	1	Location, Battery Charger Indicator, DS Behind Cab Door	\$93.19
0544569	1	Spotlight, Handheld Cab, Optronics Blue-Eye KB-4003, w/Rubber Clip Mtg	\$288.82
0551728	1	Location, Traf Dir Lt, Recessed with S/S Trim	\$390.66
0553019	1	Cooler, Engine Fuel, Imp/Vel, AXT/Qtm/Sab/DCF/SFR/Enf	\$296.64
0554539	1	Controls, Electric Roll-Up Windows, 4dr, 1 Driver Control, AXT	\$800.00
0556842	1	Bezels, Whelen, (2) M6 Chrome Pierce, For mtg (4) Whelen M6 lights	\$579.61
0582243	1	Shutoff Valves, Fuel Line @ Primary Filter, Cummins	\$309.28
0605126	1	Pump Shift, Air w/Manual Override, Split Shaft, Interlocked, Waterous	\$405.26
0689891	1	Lights, Deck, Whelen (2) PFBP12C LED Rear Flood Lights	\$1,147.41
0698960	1	Coating, Top Flange, Front Bumper, Outside Exterior, Line-X Coating, Black	\$414.18

Base Bid	\$349,604.00
Published Options	\$155,463.00
Total Published Options	\$505,067.00
Unpublished Options	\$24,122.00 4.78%
Total Options w/o HGAC Fee	\$529,189.00