LEON PIERCE BODY REPAIRS, INC. 521 N. PORTER

NORMAN, OK 73071

PHONE: (405)364-2799 FAX: (405)364-1272

*** PRELIMINARY ESTIMATE ***

02/20/2017 10:02 AM

Owner

Owner: James Harris

Inspection

Inspection Date: 02/20/2017 10:00 AM

Appraiser Name: Steve Ehardt

Address:

Email: office@leonpierce.com

Inspection Type:

Appraiser License #:

Work/Day: (405)364-2799

Repairer

Repairer: Leon Pierce Body Repair

Address: 521 N. Porter

City State Zip: Norman, OK 73071

Email: office@leonpierce.com

Target Complete Date/Time:

Contact:

Work/Day: (405)364-2799 FAX: (405)364-1272

Days To Repair: 7

Vehicle

2014 Toyota Venza Limited V6 4 DR Wagon 6cyl Gasoline 3.5 6-Speed Automatic

Lic Expire: Veh Insp# : Condition:

Ext. Refinish: Two-Stage

VIN: 4T3ZKK3BB3EU06587

Mileage Type: Actual Code: Y2403C

Int. Refinish:

Options

1st Row LCD Monitor(s)
AM/FM CD Player
Aluminum/Alloy Wheels
Armrest(s)
Automatic Dimming Mirror
Auxiliary Audio Input
Compact Spare Tire
Digital Signal Processor
Dual Power Seats
Electronic Compass
Fuel Door Release
Heated Front Seats
High Definition Radio
Illuminated Visor Mirror
Keyless Access System

Air Conditioning
Amplifier
Auto Headlamp Control
Automatic High Beam
Cargo Lamp
Cruise Control
Driver Knee Airbag

2nd Row Head Airbags

Cruise Control
Driver Knee Airbag
Dual Zone Auto A/C
Ext Mirror Turn Signals
Garage Door Opener
Heated Power Mirrors
High Intensity Headlamps
Intermittent Wipers
Keyless Entry System
Leather Shift Knob

5 Passenger Seating Alarm System Anti-Lock Brakes Auto-Leveling Headlar

Auto-Leveling Headlamps
Automatic Power Locks
Center Console
Daytime Running Lights
Dual Airbags

Elect. Stability Control Fog Lights

Head Airbags

Heated W/S Wiper Washers

IPOD Control JBL Sound System Keyless Ignition System Leather Steering Wheel

Leather Seats

Lighted Entry System	MP3 Decoder	Mirror(s) Memory
Navigation System	Overhead Console	Panorama Roof W/Pwr Mnrf
Parking Assist System	Power Door Locks	Power Liftgate
Power Steering	Power Windows	Privacy Glass
Pwr Driver Lumbar Supp	Rear Reading Lights	Rear Spoiler
Rear View Camera	Rear Window Defroster	Rear Window Wiper/Washer
Rem Trunk-L/Gate Release	Reverse Sensing System	Side Airbags
SiriusXM Satellite Radio	Split Folding Rear Seat	Strg Wheel Radio Control
Subwoofer	Tachometer	Temperature Gauge(s)
Tilt & Telescopic Steer	Tire Pressure Monitor	Tonneau/Cargo Cover
Touch Screen Display	Traction Control System	Trip Computer
USB Audio Input(s)	Wheel Locks	Wireless Audio Streaming
Wireless Phone Connect	Xtra Storage Cmprtmnt(s)	

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Line	Ор	Guide	МС	Description	MFR.Part No.	Price	ADJ% B%	Hours	R
Tailgate)								
1	and the second second	479		Shell, Tailgate	670050T082	\$761.89		6.0	SM
2	L	479		Shell, Tailgate	Refinish 2.4 Surface 1.2 Edge 0.5 Two-stage			4.1	RF
3	1	219		Pnl,Tailgate Finish	Repair			1.5*	SM
	L	219	13	Pnl,Tailgate Finish	Refinish 0.7 Surface 0.6 Two-stage setup 0.1 Two-stage			1.4	RF
5	E	503		N/Plate, Tailgate	754420T010	\$28.22		0.2	SM
6	E	506		N/Plate, Tailgate	754430T040	\$28.13		0.2	SM
7	E	429		Emblem,Tailgate	75311AA040	\$30.37		0.2	SM
8	E	488		Label, Tailgate	745280T010	\$2.38		0.1	SM
9	RI	1077		Striker,Rear Lock	R & I Assembly			0.2	SM
10	E	501		W/Strip,Tailgate	678810T010	\$115.82		0.5	SM
11	Ν	560		Tailgate Glass R & I	Additional Labor			INC	SM
12	SB	417		Sealant Kit,T/Gate Gls	Sublet Repair	\$15.00*			SM
13		507		Arm,Rear Wiper	R & I Assembly			INC	SM
14	RI	382		Motor,Rear Wiper	R & I Assembly			INC	SM
110	RI	361		Spoiler, Tailgate	R & I Assembly			INC	SM
	RI	351		Pnl,T/G Inner Trim	R & I Assembly			INC	SM
17	RI	398		Pnl,T/G Inner Trim	R & I Assembly			INC	SM
	RI	552		Pnl,T/G Inner Trim LT	R & I Assembly			INC	SM
19	RI	553		Pnl,T/G Inner Trim RT	R & I Assembly			INC	SM
Rear Bu									
20		572		RR Bmpr Reinf R & I	R & I Assembly	12/2/2010 2011		1.4	SM
21	E	566		Cover,Rear Bumper	521590T902	\$324.04		0.7	SM
22	L	566		Cover,Rear Bumper	Refinish 2.5 Surface 0.5 Two-stage			3.0	RF
23	Е	567		Absorber,Rear Bumper	526150T010	\$40.02		INC	SM
	RI	577		Snsr, Obstacle Warning LT	R & I Assembly	a#aay 2000 (150 150		INC	SM
	RI	578		Snsr, Obstacle Warning RT	R & I Assembly			INC	SM
26	E	583	01	Brkt, Obstacle Snsr LT	8934833100G0	\$10.03		INC	SM
27	E	584		Brkt, Obstacle Snsr RT	8934833100G0	\$10.03		INC	SM
28	E	386		Pad,Rear Bumper Step	PT2780T091	\$70.00		INC	SM

Rear Body, Lamps And Floor Pan

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2014 Toyota Venza Limited V6 4 DR Wagon Claim #:	

02/20/2017 10:02 AM

29										02/20/20	017 10:02 AM
	RI	1055		Cover,Floor		R & I Ass	embly			INC	SM
30		1252	01	Cover,Floor		584110T0		\$255.00		0.3	SM
31		509		Panel,Rear Bo	dv	Repair		,		2.0*	SM
				>> may need r			bly				
32	L	509		Panel, Rear Bo		Refinish				0.9	RF
					,	0.9 St	ırface				
33	Ε	600	01	Panel, Rear Bo	dy Trim	583870T0	12A0	\$107.14		0.2	SM
34	RI	546		Taillamp Asser		R & I Ass	embly			INC	SM
35	RI	547		Taillamp Asser		R & I Ass	embly			INC	SM
36	RI	471		Lens,License L	amp	R & I Asse	embly			INC	SM
37	RI	475		Lamp,License	•	R & I Ass	embly			INC	SM
Manual	Entr	ries									
	SB			HAZARD. WS	TE. REM.	Sublet Re	pair	\$5.00*			SM
39	E			MISC BODY C	LIPS	Replace C	DEM	\$5.00*			SM
40	1			MASK FOR O	VERSPRAY	Sublet Re	pair	\$5.00*			SM
4	40	Items									
				MC	Message						
				01	CALL DEAL	ER FOR EXA	OT PART # /	PRICE		_	
				13	INCLUDES (0.6 HOURS F	IRST PANEL	TWO-STAGE ALL	OWANCE		
Estim	ate T	「otal & E	ntries		INCLUDES (0.6 HOURS F	IRST PANEL	TWO-STAGE ALL	OWANCE		
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Gross F Paint & Parts &	Parts Mate	erials	al			Hours @ \$4		\$1,788.07			(Management)
Gross F Paint & Parts & Tax on	Parts Mate	erials erial Tota	al		9.4 Replace	Hours @ \$4	2.00	\$1,788.07	\$2,182.87		THE CONTRACT OF THE CONTRACT O
Gross F Paint & Parts & Tax on	Parts Mate	erials erial Tota	al		9.4	Hours @ \$4 @ 8.7	2.00	\$1,788.07	\$2,182.87		The state of the s
Gross F Paint & Parts & Tax on Labor	Parts Mate Mate Parts	erials erial Tota s & Mate	al	Rate \$53.00	9.4 Replace	Hours @ \$4 @ 8.7	2.00	\$1,788.07	\$2,182.87		The state of the s
Gross F Paint & Parts & Tax on Labor	Parts Mate Mate Parts	erials erial Tota s & Mate	al	Rate	9.4 Replace Hrs	Hours @ \$4 @ 8.7 Repair Hrs	2.00 750% Total Hrs	\$1,788.07 \$394.80	\$2,182.87		The state of the s
Gross F Paint & Parts & Tax on Labor Sheet M Mech/E Frame (Parts Mate Mate Parts Metal lec (I	erials erial Tota s & Mate (SM) ME)	al	\$53.00 \$98.00 \$70.00	9.4 Replace Hrs	Hours @ \$4 @ 8.7 Repair Hrs	2.00 250% Total Hrs	\$1,788.07 \$394.80 \$715.50	\$2,182.87		The state of the s
Gross F Paint & Parts & Tax on Labor Sheet M Wech/E Frame (Parts Mate Mate Parts Metal lec (I	erials erial Tota s & Mate (SM) ME)	al	Rate \$53.00 \$98.00	9.4 Replace Hrs	Hours @ \$4 @ 8.7 Repair Hrs	2.00 750% Total Hrs	\$1,788.07 \$394.80	\$2,182.87		The state of the s
Gross F Paint & Parts & Tax on Labor Sheet M Mech/E Frame (Refinish	Parts Mate Mate Parts Metal lec (I (FR) h (RF	erials erial Tota s & Mate (SM) ME)	al	\$53.00 \$98.00 \$70.00	9.4 Replace Hrs	Hours @ \$4 @ 8.7 Repair Hrs	2.00 250% Total Hrs	\$1,788.07 \$394.80 \$715.50 \$498.20	\$2,182.87		The state of the s
Gross F Paint & Parts & Tax on Labor Sheet M Mech/E Frame (Refinish	Parts Mate Mate Parts Metal lec (I (FR) h (RF	erials erial Tota s & Mate (SM) ME)	al	\$53.00 \$98.00 \$70.00	9.4 Replace Hrs	Hours @ \$4 @ 8.7 Repair Hrs	2.00 250% Total Hrs 13.5	\$1,788.07 \$394.80 \$715.50 \$498.20	\$2,182.87 \$191.00 \$1,213.70		
Gross F Paint & Parts &	Parts Mate Mate Parts Metal lec (I (FR) h (RF	erials erial Tota s & Mate (SM) ME)	al	\$53.00 \$98.00 \$70.00	9.4 Replace Hrs	Hours @ \$4 @ 8.7 Repair Hrs	2.00 250% Total Hrs 13.5	\$1,788.07 \$394.80 \$715.50 \$498.20	\$2,182.87 \$191.00		

Alternate Parts No

SPPL Yes Zip Code: 00000 Default

Rate Name Default

Audatex Estimating 8.0.134 ES 02/20/2017 10:18 AM REL 8.0.134 DT 02/01/2017 DB 02/15/2017 © 2017 Audatex North America, Inc.

1.7 HRS WERE ADDED TO THIS ESTIMATE BASED ON AUDATEX'S TWO-STAGE REFINISH FORMULA.



521 N. POILEI Norman, OK 73071 405-364-2799 Fax 405-364-2799

Part of our mission at Leon Pierce Body Repair is to educate our customers on the repair process. Whether it's estimate details, insurance claims, repair techniques or warranty questions we believe that an educated customer is a happy customer. We wouldn't want it any other way!

Please read the following:

Q: Can I pay for my repairs with a Credit Card?

A: Partially. We accept VISA and Master Card up to \$500. Our policy on this is designed to allow customer to use a credit card for their deductible. We are happy to take a local check, bank check, money order, or cash for any amount over \$500.

Q: Is this estimate a guaranteed price for my repair?

A: NO! Our estimates are written outside in a parking lot without the ability to look under nor inside of damaged areas. They are also done without Laser measurements and computer scans. Repair costs OFTEN increase once disassembly and repair planning has been done. We are happy to get to a guaranteed price. Just Ask!

Q: Why is your estimate lower than the estimate my insurance company wrote or approved?

A: Any number of reasons can cause this. Your insurance company may have seen damage that we overlooked, they may have replaced a part that we repaired, etc. In any case, there are two ways to proceed: 1) Use our estimate as a starting point and be open to additional costs (hidden damages) once vehicle is being repaired or 2) Start with the insurance estimate and allow the insurance company to cover any and all hidden damage - you are only responsible for your deductible.

Q: My insurance company wrote an estimate but the total cost of the repair was considerably less than your estimate. Do I have to pay the difference? A: Absolutely not! Just like in the last Q&A, true cost of repair is not known until a vehicle is disassembled and inspected closely. Parts availability and pricing, amongst other factors can make a significant difference in repair cost. Your insurance company will pay all reasonable and customary costs to get your vehicle fixed to pre-loss condition. You will never have to pay any repair costs beyond your deductible and any betterment (if applicable - see below).

Q: What is 'betterment' and why is my insurance company charging me betterment and my deductible?

A: Betterment applies to wear items on your car like tires, brake pads, wheel bearings, etc. Your insurance company is charging you for a part of these items which are being made 'better' than before the loss since they are being replaced with new parts.

Q: My insurance company told me that If don't go to their approved shop then I will have to pay all extra costs. Is this true?

A: NO, This is actually illegal! Oklahoma statute 36 O.S. 1250.8 section H: states that an insured can choose the repair shop of their choice and that the insurance company is responsible to pay competitive prices for such repair.

Q: My insurance company 'took' my deductible out. Do I still have to pay it? Do I pay it to the insurance company?

A: Yes and No. The total cost of repair as per the initial estimate is divided into two parts 1) insurance net amount 2) deductible amount. The sum of these two is owed to the shop after the repairs are completed.

Q: Why did my insurance company want to put a bank name or shop name on check for my repair?

A: Oklahoma Law requires an insurer to name a body shop or bank as a co-payee on payments to ensure that the repairs are completed. This is ultimately to protect the lenders. Call your lender for more information or if you have special requirements.

Q: What are your published repair rates?

A: Body Labor \$53/hr, Refinish Labor \$53/hr, Mechanical Labor \$98/hr, Frame Labor \$70/hr, Refinish Material Labor \$42/Refinish hr.

Q: What does 'total loss' mean?

A: 'Total loss' is an economic term and legal term. It classifies a vehicle that has a repair cost equal to or greater than 70% of the retail value. Insurance companies are bound by law to 'Total' any vehicle that meets this threshold. It is important to note: 'Total Loss' does not mean the repair is complicated or cannot be done in a quality manner.

If you have other questions, please don't hesitate to give us a call. Let's talk about them before you schedule your next repair!

Thank you, Leon Pierce Body Repair