

EXHIBIT A - UNIT PRICES

Price List

The prices listed are Accurate Environmental List Prices; these are not for Bid Proposal. Bid Proposal prices can be negotiated for discounts.



Prices and Methods

Potable Water

Parameter	Price	Method
Acidity, as CaCO_3	\$25	SM 2310B
Alkalinity, as CaCO_3	\$20	SM 2320B
Anions: Alk, SO_4 , Cl, NO_3	\$100	EPA 300
Arsenic	\$25	EPA 200.8
Bromide (low level detection)	\$35	EPA 300.1
BTEX	\$70	EPA 8021B / OK 8020/8015 Mod
BTEX + TPH (DRO + GRO)	\$150	EPA 8021B / OK 8020/8015 Mod
Calcium, as CaCO_3	\$25	SM3500Ca B
Cations: Ca, Mg, K, Na	\$100	EPA 200.7
Chloride	\$25	EPA 300
Chlorine, demand	\$35	SM 4500Cl G
Chlorine, residual	\$25	SM 4500Cl G
Coliform, total	\$21	SM 9223B
Conductivity	\$20	SM 2510B
Corrosivity, Langelier Index	\$115	HACH 8073
Cyanide, available	\$100	EPA 1677
Cyanide, total	\$65	SM 4500CN E
DOC	\$50	SM5310C
Fluoride, non-dist.	\$25	EPA 300
HAA5 (Haloacetic Acids) <i>Disinfection Byproducts</i>	\$240	EPA 552.2
Hardness	\$25	SM 2340C
Herbicides, ECD acid	\$200	EPA 515.4
Herbicides, Endothall	\$200	EPA 548.1
Herbicides, Diquat	\$200	EPA 549.1
Herbicides, Glyphosate	\$200	EPA 547
Individual Metals by flame or ICP, Std DL	\$25	EPA 200.7
Individual Metals by GF or ICPMS, Low DL	\$25	EPA 200.8/200.9
Magnesium, as CaCO_3	\$25	EPA 200.7
Metals, single element digestion charge	\$10	
Nitrate	\$25	EPA 300
Nitrite	\$25	EPA 300
Nitrate / Nitrite	\$25	EPA 300.0/353.2
Nitrogen, Ammonia, distilled	\$30	SM 4500NH3 E
pH	\$25	SM 4500 H+B

Nitrogen, Kjeldahl	\$40	SM 4500Norg C
Nitrogen, organic (TON)	\$75	Calculated
Odor	\$30	SM 2150B
PCB's	\$200	EPA 508
Perchlorate + Conductivity	\$95	EPA 314.0
Pesticides, Fumigants	\$200	EPA 504.1
Pesticides, Carbamate	\$200	EPA 531.1
Phosphorus, Ortho	\$25	SM 4500P E
Phosphorus, total	\$25	SM 4500P E
Rad Alpha	\$80	EPA 900/9310
Rad Beta	\$80	EPA 900/9310
Silica, dissolved	\$30	EPA 200.7
Silica, reactive	\$35	SM 4500SiO ₂ C
Silver, by CNI	\$25	EPA 6010B
Specific Gravity	\$20	SM 2710
Solids, Dissolved (TDS)	\$20	SM 2540C
Solids, Settleable	\$20	SM 2540F
Solids, Suspended (TSS)	\$25	SM 2540D
Sulfate	\$25	EPA 300
SVOC (semi-volatile organics)	\$445	EPA 525.2
TOC	\$45	SM 5310C
THM (Trihalomethanes) <i>Disinfection Byproducts</i>	\$130	EPA 524.2
Turbidity	\$20	SM 2130B
VOC	\$160	EPA 524.2
Volatile Solids	\$25	EPA 160.4
Water Quality Analysis		
Anions, Cations, pH, TDS (calc.)		
Density	\$20	SM 2520C
Geosmin / MIB	\$200	EPA 6040D
Hexavalent Chromium (low level)	\$100	EPA 218.7
Methane / Ethane/ Ethene	\$150	RSK-147 Mod
SUVA	\$65	

Special discount may apply for multiple samples



Microbiology Tests Drinking Water

Parameter	Price	Method
Blue-green Algae Toxin (Microcystin-LR) by LCMSMS	\$200	
Coliform, Total (Presence/Absence)	\$21	SM 9223B
Coliform, Fecal MF (Membrane Filtration)	\$75	SM 9222D
Coliform, Total MF	\$50	SM 9222B
Coliform, Fecal MPN* (Most Probable Number)	\$100	SM 9221E
Coliform, Total MPN	\$100	SM 9223B
Enterococcus MPN*	\$75	IDEXX Enterolert
Escherichia coli (Presence/Absence)	\$25	SM 9223B
Escherichia coli MF (m-Coli blue)	\$50	Hach 10029
Escherichia coli MPN	\$65	SM 9223B
Fecal Streptococcus MF*	\$50	SM 9230C
Heterotrophic Plate Count	\$50	SM 9215B
Heterotrophic Plate Count MPN	\$50	IDEXX SimPlate
Standard Plate Count	\$50	SM 9215B
Aerobic Plate Count*	Call for Prices	AOAC 977.27
BART test for Denitrifying Bacteria*	Call for Prices	
BART test for Fluorescent Pseudomonads*	Call for Prices	
o Pseudomonas aeruginosa		
o Pseudomonas fluorescens		
BART test for Heterotrophic Aerobic Bacteria*	Call for Prices	
BART test for Iron Reducing Bacteria*	Call for Prices	
o Anaerobic bacteria		
o Iron related bacteria		
o Pseudomonads		
o Enteric bacteria		
o Heterotrophic Bacteria		
BART test for Micro-Algae*	Call for Prices	
o Chlamydomonas		
o Chlorophyceae		
o Diatoms & Desmids		

o Scenedesmus	
o Chlorella	
o Cyanobacter	
BART test for Nitrifying Bacteria*	Call for Prices
BART test for Pool, Spa and Hot Tub*	Call for Prices
o Pseudomonas aeruginosa	
o Pseudomonas fluorescens	
BART test for Slime Forming Bacteria*	Call for Prices
o Dense Slime Bacteria	
o Fluorescing Pseudomonads	
o Enteric Bacteria	
o Tight Slime Bacteria	
BART test for Sulfate Reducing Bacteria*	Call for Prices
o Aerobic	
o Anaerobic	
Pseudomonas Presence/Absence*	Call for Prices
Pseudomonas MPN*	Call for Prices
RapID ONE system*	Call for Prices
o Enterobacter	
o Escherichia	
o Hafnia alvei	
o Klebsiella	
o Proteus	
o Salmonella	
o Shigella	
o Pseudomonas	
o Sphingomonas	
o Allows identification of more than 70 organisms	
Salmonella/Shigella Plate Count*	Call for Prices

Note: * indicates non-certified tests

Special discount may apply to multiple samples



Prices and Methods

Waste Water / Solid Waste

Parameter	Price	Method
Acidity, as CaCO ₃	\$25	SM 2310B
Alkalinity, as CaCO ₃	\$20	SM 2320B
Anions: SO ₄ , Cl, NO ₃ -N, Alk	\$100	EPA 300.0
BOD, Ultimate	\$75	SM 5210C
BOD ₅	\$45	SM 5210B
BOD ₅ w/ COD	\$50	SM 5210B / SM 5220D
Bromide (high level detection)	\$35	EPA 300.0
BTEX	\$70	EPA 8021B / OK 8020/8015Mod
BTEX + TPH	\$150	EPA 8021B / OK 8020/8015Mod
Calcium, as CaCO ₃	\$25	SM 3500Ca B
Cations: Ca, Mg, K, Na	\$100	EPA 200.7
CBOD	\$50	SM 5210B
Chloride	\$25	EPA 300.0
Chlorine, demand	\$35	SM 4500Cl G
Chlorine, residual	\$25	SM 4500Cl G
COD	\$20	SM 5220D
Coliform, Fecal, MF	\$75	EPA 9222D
Coliform, Fecal, MPN	\$100	EPA 9221E
Coliform, Total, MF	\$50	EPA 9222B
Coliform, Total, MPN	\$50	EPA 9221B
Color, Pt/Co Stand	\$30	SM 2120C
Corrosivity, pH	\$25	EPA 9040B
Cyanide, Amenable to Chlor.	\$75	SM 4500CN G
Cyanide, Available	\$100	EPA 1677
Cyanide, Total	\$65	SM 4500CN E
Density	\$20	SM 2520C
DOC	\$50	SM 5310C
Fluoride	\$25	EPA 300.0
Hardness	\$25	SM 2340C
Herb., Chlorinated	\$200	EPA 615/8151A

Hexavalent Chromium (Cr6 ⁺)	\$50	EPA 3500-Cr B
Ignitability, Flashpoint	\$60	EPA 1010
Individual Metals by GF or ICPMS, Low DL	\$25	EPA 200.8 / EPA 200.9
Individual Metals by ICP, Std DL	\$25	EPA 200.7
Mercury (cold vapor)	\$60	EPA 245.1
Metals, Single element digestion charge	\$10	
Nitrate	\$25	EPA 300.0
Nitrate-Nitrite	\$25	EPA 300.0
Nitrite	\$25	EPA 300.0
Nitrogen, Ammonia, Distilled	\$30	SM 4500NH3 E
Nitrogen, Kjeldahl	\$40	SM 4500Norg C
Odor	\$30	SM 2150B
Oil and Grease (HEM SGT)	\$85	EPA 1664A
Oil and Grease (HEM)	\$65	EPA 1664A
PCB Water	\$200	EPA 8082
Perchlorate + Conductivity	\$95	EPA 314.0
Pest., Diazanone only	\$200	EPA 614
Pest., ECD	\$200	EPA 608/8081A
Pest., Nitro/Phos	\$300	EPA 614/619/622/8141A
pH	\$10	SM 4500H B
Phenols	\$65	EPA 420.1
Phosphorus, Ortho	\$25	SM 4500PE
Phosphorus, Total	\$25	SM 4500PE
Settleable Solids	\$25	SM 2540F
Silica, Dissolved	\$25	EPA 200.7
Silver, by CNI	\$30	EPA 6010B
Specific Conductivity	\$20	SM 2510B
Specific Gravity	\$20	SM 2710F
Sulfate	\$25	EPA 300.0
Sulfide	\$25	SM 4500S2F
Sulfite	\$35	SM 4500SO3B
Surfactants (MBAS)	\$50	SM 5540C
SVOC (Semi-Volatile Organic Compounds)	\$445	EPA 625 / 8270C
SVOC, single compound only	\$225	EPA 625 / 8270C
Table II (EPA)	\$890	EPA 624/625/608
Table III Metals (EPA) + Cn, Phenol	\$495	
Table III Metals (EPA) + Mo	\$385	
TDS (Total Dissolved Solids)	\$25	SM 2540C
TOC	\$45	SM 5310C
TON - Total Organic Nitrogen	\$75	SM 4500Norg C
TPH / BTEX / GRO / DRO	\$150	
TPH by HEM-SGT	\$85	EPA 1664-SGT
TPH-extr. DRO	\$80	OK 8000/8100Mod
TPH-purg GRO	\$80	OK 8020/8015Mod
TPH (TX 1005)	\$80	TX 1005
TSS (Total Suspended Solids)	\$25	SM 2540D
TTO (Total Toxic Organics)	\$890	EPA 8260B/8270C/8081A

Turbidity	\$20	SM 2130B
TVS (Total Volatile Solids)	\$25	EPA 160.4
VOC (Volatile Organic Compounds)	\$245	EPA 624 / 8260B
VOC, single compound only	\$120	EPA 624 / 8260B

Field Services

Technician Time (standard services)	\$75/hr
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Sampling Services

Grab, hourly	\$75/hr
Composite, unit only	\$125
Sample Pick-Up Services	\$10

Special discount may apply for multiple samples



Microbiology Tests

Wastewater / Non-Potable Water

Parameter	Price	Method
Blue-Green Algae Toxin (Microcystin-LR) by LCMSMS	\$200	
Coliform, Total Presence/Absence	\$25	SM 9223B
Coliform, Total MF (Membrane Filtration)	\$75	SM 9222B
Coliform, Fecal MF	\$65	SM 9222D
Escherichia coli Presence/Absence	\$25	SM 9223B
Escherichia coli MF (m-Coli blue)	\$50	Hach 10029
Coliform, Total MPN (Most Probable Number)	\$50	SM 9223B
Coliform, Fecal MPN*	\$100	SM 9221E
Enterococcus MPN	\$75	IDEXX Enterolert
Escherichia coli MPN	\$65	SM 9223B
Fecal Streptococcus MF	\$50	SM 9230C
Heterotrophic Plate Count	\$50	SM9215B
Heterotrophic Plate Count MPN	\$50	IDEXX SimPlate

Aerobic Plate Count*	Call for Prices	AOAC 977.27
BART test for Denitrifying Bacteria*	Call for Prices	
BART test for Fluorescent Pseudomonads*	Call for Prices	
BART test for Heterotrophic Aerobic Bacteria*	Call for Prices	
BART test for Iron Reducing Bacteria*	Call for Prices	
BART test for Micro-Algae*	Call for Prices	
BART test for Nitrifying Bacteria*	Call for Prices	
BART test for Pool, Spa and Hot Tub*	Call for Prices	
BART test for Slime Forming Bacteria*	Call for Prices	
BART test for Sulfate Reducing Bacteria*	Call for Prices	
Filamentous bacteria slide identification*	Call for Prices	
Invertebrate slide identification*	Call for Prices	
o See Drinking Water analysis for all bacteria identified		
Pseudomonas Presence/Absence*	Call for Prices	
Pseudomonas MPN*	Call for Prices	
RapID ONE system*	Call for Prices	
o Allows identification of more than 70 organisms		
Salmonella/Shigella Plate Count*	Call for Prices	

*Note: * Indicates non-certified tests*

Special discount may apply for multiple samples



Prices and Methods

Municipal Sludge & Soil

Parameter	Price	Method
BTEX	\$70	EPA 8021B / OK 8020/8015Mod
BTEX + TPH	\$150	EPA 8021B / OK 8020/8015Mod
CEC (cation ex. Capacity)	\$60	EPA 9081
Chloride	\$25	EPA 300
Coliform - Sludge		
Coliform, MF	\$50	EPA 9222B
Coliform, MPN	\$50	EPA 9221B
Corrosivity	\$115	EPA 9040B
Cyanide, total	\$65	EPA 9014
Cyanide, amenable to chlor.	\$75	EPA 9014
Cyanide, available	\$100	EPA 1677
DOC	\$50	SM 5310C
Mercury (cold vapor)	\$60	EPA 7470A
Metals, 503 regs	\$285	
As, Cd, Cr, Cu, Pb, Hg, Mo, Ni, Se, Zn		
Metals, individual	\$25	
Metals, individual by ICP, ICPMS, or GFAA	\$25	
Moisture by percent	\$20	SM 2540B
Oil and Grease (HEM)	\$65	EPA 1664A
Paint Filter Test	\$25	EPA 9095
PAN (nutrients)	\$170	
TKN, NH ₃ -N, NO ₃ -N, NO ₂ -N, K, P		
PCB, solids	\$200	EPA 8082
Pesticide, Nitro/Phos	\$300	EPA 8141A
Pesticide, chlorinated	\$200	EPA 8081A
pH of Soil	\$10	EPA 9045C
Phenols	\$65	EPA 420.1
Silver	\$25	
Sour Test Spec. Oxygen uptake rate	\$50	SM 2710B
Sulfate	\$25	EPA 300

Sulfide	\$25	EPA 9034
SVOC (Semivolatile Organics)	\$445	EPA 8270C
SVOC, single compound only	\$150	EPA 8270C
Table III Metals (EPA) and Mo	\$385	
Table III Metals (EPA), Mo, CN, and Phenols	\$495	
TCLP extractions only:		
Extractions - Volatile	\$125	
Extractions - Nonvolatile	\$100	
TCLP Extractions and Analysis:		
TCLP complete with extraction BNA, VOC, metals, pest., herb.	\$1,275	
TCLP Metals with extraction As, Ba, Cd, Cr, Pb, Hg, Se, Ag	\$335	
TCLP Herbicide with extraction	\$300	EPA 8151
TCLP Pest	\$300	EPA 8081A
TCLP BNA	\$545	EPA 8270B
TCLP Volatiles	\$370	EPA 8260B
TOC	\$45	
TPH - extr. DRO	\$80	OK Method
TPH - purg GRO	\$80	OK Method
TPH (TX 1005)	\$80	TX 1005
TTO (Total Toxic Organics)	\$890	EPA 8260B/8270C/8081A
VOC (Volatile Organics)	\$245	EPA 8260B
Field Services		
Technician Time (standard services)	\$75/hr	
Sampling Services		
Grab, hourly	\$75/hr	
Composite, unit only	\$125	
Sample Pick-Up Services	\$10	

Special discount may apply for multiple samples



Microbiology Tests Solids / Sludge

Parameter	Price	Method
Fecal Coliform MPN*	\$100	SM 9221E
Fecal Sludge MPN	\$100	EPA 1681
Fecal Sludge MF	\$65	SM 9222D
Total Coliform MF*	\$50	SM 9222B
Salmonella/Shigella Plate Count*	Call for Prices	
RapID ONE system*	Call for Prices	
o Allows identification of more than 70 organisms		
Filamentous bacteria slide identification*	Call for Prices	
Invertebrate slide identification*	Call for Prices	
BART test for Micro-Algae*	Call for Prices	
o See Drinking Water analysis for all bacteria identified		
BART test for Denitrifying Bacteria*	Call for Prices	
BART test for Fluorescent Pseudomonads*	Call for Prices	
BART test for Heterotrophic Aerobic Bacteria*	Call for Prices	
BART test for Iron Reducing Bacteria*	Call for Prices	
BART test for Nitrifying Bacteria*	Call for Prices	
BART test for Pool, Spa and Hot Tub*	Call for Prices	
BART test for Slime Forming Bacteria*	Call for Prices	
BART test for Sulfate Reducing Bacteria*	Call for Prices	

Notes: * indicates non-certified tests



Prices and Methods Hazardous Waste

Parameter	Price	Method
Appendix B: OK Landfills	\$700	
47 VOC, 15 Metals		EPA 8260B/200.7/200.8
Alcohols, Glycols	\$100	EPA 8015B
BTEX + TPH	\$150	EPA 802.1B / OK 8020/8015 Mod
Chloride	\$25	EPA 300
Corrosivity, NACE	\$115	EPA 9040B
Standard, TM-01-69		
Cyanide, total	\$65	EPA 9014
Cyanide, available	\$100	OIA 1677
Ignitability, Flashpoint	\$60	EPA 1010
Mercury, cold vapor	\$60	EPA 7470A
Metals, RCRA	\$235	
As, Ba, Cd, Cr, Pb, Hg, Se, Ag		
PCB, solid	\$200	EPA 8082
PCB, water	\$200	EPA 8082
Pesticides + PCB on fish	\$400	EPA 1656
pH	\$25	EPA 9045D
Reactivity	\$120	
CN & Sulfide		
Reactivity, Corrosivity, Ignitability (RCI)	\$200	
SVOC (semi-volatile organics)	\$445	EPA 8270C
SVOC, single compound only	\$150	EPA 8270C
SVOC (Appdx IV)	\$445	
TCLP Extractions Only:		
TCLP Extractions - volatile	\$125	
TCLP Extractions - nonvolatile	\$100	
TCLP Extraction + Analysis:		
TCLP Complete: BNA, VOC, Metals, Pest, Herb	\$1,275	
TCLP Metals: As, Ba, Cd, Cr, Pb, Hg, Se, Ag - with extraction	\$335	
TCLP Pest & Herb - with extraction	\$500	EPA 8081A/8151A
TCLP BNA - with extraction	\$545	EPA 8270C
TCLP Volatiles - with extraction	\$370	EPA 8260
TPH - extr. DRO	\$80	OK 8000/8100 Mod
TPH - purg GRO	\$80	OK 8020/8015 Mod

TPH (HEM-SGT)	\$85	EPA 1664A
TTO (toxic organics)	\$840	EPA 8260B/8270C/8081A
PAHs (poly aromatic hydrocarbons)	\$445	
VOC (volatile organics)	\$245	EPA 8260B
VOC, single compound only	\$100	EPA 9010
TOX (organic halogens), per replicate, water	\$100	EPA 9020
Field Services		
Technician Time (standard services)	\$75/hr	
Sampling Services		
Grab, hourly	\$75/hr	
Composite , unit only per day	\$125	
Sample Pick-Up Services	\$10	

Special discount may apply for multiple samples