

**Complete Revenue Control System for Campus Corner Public Parking**  
**Invitation to Bid No. 1213-70**  
**Bids Received Thursday, March 14, 2013**

**Summary of Bidders**

Bidder	Single-Space Meters	Multi-Space Meters
Cale America	No	Yes
Duncan Parking Technologies	Yes	Yes
IPS Group	Yes	No

### Summary of Single-Space Meter Bids

Item	Duncan	IPS
Cost of 159 Meters	\$83,475.00	\$77,115.00
Data Management System	Included	Included
Cost of 159 Sensors	\$46,110.00	\$39,750.00*
Spare Parts	\$996.00	\$2,265.00
Shipping	Included	\$1,500.00
On-Site Meter Training	Included	\$1,500.00
On-Site Sensor Training	Included	\$6,750.00
Total Capital Cost	\$130,581.00	\$128,880.00
Recurring Fees		
Wireless Gateway/Data Fee	---	\$5.75 to \$12.00 per month
Credit Card Payment Gateway Fee	\$0.06 per transaction	\$0.06 to \$0.13 per transaction
Pay by cell phone fees	---**	\$0.10 per transaction
Sensor Management System Fee	\$874.50	\$556.50 per month
Optional Real-Time Sensor Reporting Fee	\$477.00	\$437.25 per month
Total Recurring Costs	\$1,351.50 per month plus \$0.06 per credit card transaction	\$1,005.75 per month plus up to \$0.13 per credit card transaction and \$0.10 per cell phone transaction

\* IPS is recommending in-pavement mounting for the sensors which is not what we had discussed. We discussed pole-mounted so the sensors would survive plowing and roadway resurfacing.

\*\* Pay by cell phone was missing from the Duncan bid. It is unclear if it is included or not available with their single-space meters.

### Summary of Multi-Space Meter Bids

Item	Cale America	Duncan
Cost of 13 Meters	\$88,920.00	\$90,415.00
Data Management System	---	Included
Cost of 159 Sensors	\$289,380.00	\$85,065.00*
Project Management	---	\$3,000.00
Installation and Commissioning	---	\$24,194.00
Spare Parts	---	\$14,654.00
Shipping	---	Included
On-Site Meter Training	---	Included
On-Site Sensor Training	---	Included
Total Capital Cost	\$378,300.00	\$217,328.00
Recurring Fees		
Wireless Gateway/Data Fee		---
Credit Card Payment Gateway Fee	\$0.35 per transaction	---**
Pay by cell phone fees	\$0.30 per transaction	\$0.35 per transaction
Sensor Management System Fee	---	\$715.00
Optional Real-Time Sensor Reporting Fee	\$6,996.00	\$795.00
Total Recurring Costs	\$6,996 per month plus \$0.35 per credit card transaction and \$0.30 per cell phone transaction	\$1,510 per month plus \$0.35 per cell phone transaction

\* Duncan is recommending in-pavement mounting for the sensors with this alternative which is not what we had discussed. We discussed pole-mounted so the sensors would survive plowing and roadway resurfacing.

\*\* Pay by credit card fees are missing from the Duncan bid for this alternative.