



**CONTRACT PRICING WORKSHEET**  
For MOTOR VEHICLES Only

Contract No.:

FS12-17

Date Prepared:

07/31/18

*This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents **MUST** be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.*

|                 |              |              |                                |
|-----------------|--------------|--------------|--------------------------------|
| Buying Agency:  | Norman (436) | Contractor:  | Pierce / Conrad Fire Equipment |
| Contact Person: |              | Prepared By: |                                |
| Phone:          |              | Phone:       |                                |
| Fax:            |              | Fax:         |                                |
| Email:          |              | Email:       |                                |

|               |       |              |  |
|---------------|-------|--------------|--|
| Product Code: | TE-06 | Description: | Pierce Custom Chassis, 4-Door, Full-Tilt, Aluminum Cab, Pumper/Tanker, Aluminum Body, 1000 GPM Pump, Mid-Mounted |
|---------------|-------|--------------|--|

**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** \$436,967.00

**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**  
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

| Description                        | Cost | Description | Cost         |
|------------------------------------|------|-------------|--------------|
|                                    |      |             |              |
|                                    |      |             |              |
|                                    |      |             |              |
|                                    |      |             |              |
|                                    |      |             |              |
|                                    |      |             |              |
|                                    |      |             |              |
|                                    |      |             |              |
|                                    |      |             |              |
| Subtotal From Additional Sheet(s): |      |             | \$181,170.00 |
| Subtotal B:                        |      |             | \$181,170.00 |

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**  
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

| Description                        | Cost | Description | Cost        |
|------------------------------------|------|-------------|-------------|
|                                    |      |             |             |
|                                    |      |             |             |
| Subtotal From Additional Sheet(s): |      |             | \$37,651.05 |
| Subtotal C:                        |      |             | \$37,651.05 |

|  |   |       |
|--|---|-------|
| Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). | For this transaction the percentage is: | 6.09% |
|--|---|-------|

**D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)**

|                   |   |                          |             |   |             |              |
|-------------------|---|--------------------------|-------------|---|-------------|--------------|
| Quantity Ordered: | 1 | X Subtotal of A + B + C: | 655788.0473 | = | Subtotal D: | \$655,788.05 |
|-------------------|---|--------------------------|-------------|---|-------------|--------------|

**E. H-GAC Order Processing Charge (Amount Per Current Policy)** Subtotal E: \$2,000.00

**F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation**

| Description                  | Cost | Description                 | Cost   |
|------------------------------|------|-----------------------------|--------|
| Chassis Pre-Payment Discount |      | Aerial Pre-Payment Discount |        |
| 100% Pre-Payment Discount    |      | Trade-in Allowance          |        |
| Subtotal F:                  |      |                             | \$0.00 |

|                       |  |   |              |
|-----------------------|--|---|--------------|
| <b>Delivery Date:</b> |  | <b>G. Total Purchase Price (D+E+F):</b> | \$657,788.05 |
|-----------------------|--|---|--------------|