

**SOLE SOURCE STATEMENT**  
**May 23, 2016**

To the best of our knowledge, PetData is the only company in the United States that provides comprehensive animal licensing programs to municipalities. We have been providing animal licensing services since 1995 and we have never encountered another company who provides similar services. PetData has developed proprietary software for data management, client access, and eCommerce in order to implement our proprietary process for administering animal licensing.



This statement is based on our in-depth knowledge of the animal licensing industry. Furthermore, we have never bid against another animal licensing company for a contract since we began bidding in 1995. On numerous occasions, municipalities have gone through the process of preparing bids and have extensively advertised their Request for Proposal in newspapers and on websites for animal licensing services. Not one time has another animal licensing company ever submitted a bid. In the interest of full disclosure, there have been a few times where there were other bidders, but none of those bidders ever had animal licensing experience, and they were deemed unqualified by the respective purchasing departments. Finally, we are not aware that any city or county in the U.S. contracts with any other animal licensing company.

Please don't hesitate to contact me if you have any further questions. Thank you.

A handwritten signature in black ink that reads "Ch. A. Richey".

Christopher A. Richey  
President