

EXHIBIT A - UNIT PRICES



Ana-Lab Corp. P.O. Box 9000 Kilgore, TX 75663

Phone 903/984-0551 FAX 903/984-5914 e-Mail corp@ana-lab.com

LELAP-accredited #02008

Quotation

110440

NORM

Page 1 of 6

Report To

Geri Wellborn
City of Norman/WP
Water Division
PO Box 370
Norman, OK 73070-0370

Bill To

Geri Wellborn
City of Norman/WP
Water Division
PO Box 370
Norman, OK 73070-0370

Printed 05/28/2013 12:28:46PM Original Quote Date: 02/28/2013

Normal TAT

145	2013 WTP RFP - Liq	Liquid Aqueous	01	Normal TAT
Accredited	Test	Name	Method	Fee
N	!BrL	Bromide	EPA 300.0 2.1	22.00
N	!FIL	Fluoride	EPA 300.0	22.00
N	!GPS	Glyphosate Expansion	EPA 547	200.00
N	!HAA	Haloacetic Acids (HAA5)	EPA Method 552.2	150.00
N	!N2L	Nitrite-Nitrogen, Total	EPA 300.0 2.1	22.00
N	!N3L	Nitrate-Nitrogen Total	EPA 300.0	22.00
N	!NNL	Nitrate-Nitrite Nitrogen	EPA 300.0	22.00
N	!VOA	Volatiles by GC/MS	EPA 524.2 4.1	145.00
N	\$TEC	Trihalomethane Expansion Code	EPA 524.2 4.1	100.00
N	*AsM	Arsenic	EPA 200.8 5.4	13.00
N	*BaM	Barium	EPA 200.8 5.4	13.00
N	*BeM	Beryllium	EPA 200.8 5.4	13.00
N	*CdM	Cadmium	EPA 200.8 5.4	13.00
N	*CrM	Chromium	EPA 200.8 5.4	13.00
N	*CuM	Copper	EPA 200.8 5.4	13.00
N	*Hg	Mercury	EPA 245.1 3	20.00
N	*NaI	Sodium	EPA 200.7 4.4	13.00
N	*NiM	Nickel	EPA 200.8 5.4	13.00
N	*PbM	Lead	EPA 200.8 5.4	13.00
N	*SbM	Antimony	EPA 200.8 5.4	13.00
N	*SeM	Selenium	EPA 200.8 5.4	13.00
N	*TIM	Thallium	EPA 200.8 5.4	13.00
	226L	Radium 226 DW Subcontract	Subcontract	100.00
	228L	Radium 228 DW Subcontract	Subcontract	125.00
N	301L	Liquid Metals Digestion	EPA 200.2 2.8	16.00
N	747L	Mercury Liquid Metals Digestion	EPA 245.1 3	16.00
N	AlkT	Alkalinity as CaCO3	SM 2320 B-97	21.00
N	CNa	Cyanide	SM 4500-CN ⁻ E-97	37.00
	GrAL	Gross Alpha DW Subcontract	Subcontract	65.00
	GrBL	Gross Beta DW Subcontract	Subcontract	65.00
N	TOCL	Total Organic Carbon	SM 5310 C-96	33.00
	Uran	Uranium (subcontract)	ASTM D5174 (sub)	42.00
Sample Fee Total				\$ 1,401.00

146	2013 WTP RFP - Sldg	Sludge	01	Normal TAT
Accredited	Test	Name	Method	Fee
N	*AsM	Arsenic	EPA 6020A	13.00

Corporate Shipping: 2600 Dudley Rd. Kilgore, TX 75662

Oklahoma Region: 2600 Van Buren Suite 2600 Norman OK 73072



NELAP-accredited #T104704201



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146	2013 WTP RFP - Sldg		Sludge	01	Normal TAT
Accredited	Test	Name	Method	Fee	
N	*CdM	Cadmium	EPA 6020A	13.00	
N	*CrM	Chromium	EPA 6020A	13.00	
N	*CuM	Copper	EPA 6020A	13.00	
N	*Hg	Mercury	EPA 7470A	20.00	
N	*KI	Potassium	EPA 6010C	13.00	
N	*MoM	Molybdenum	EPA 6020A	13.00	
N	*NiM	Nickel	EPA 6020A	13.00	
N	*PI	Phosphorus	EPA 6010C	13.00	
N	*PbM	Lead	EPA 6020A	13.00	
N	*SeM	Selenium	EPA 6020A	13.00	
N	*ZnM	Zinc	EPA 6020A	13.00	
N	301S	Solid Metals Digestion	EPA 200.2.2.8	16.00	
N	747S	Solid Metals Digestion Hg	EPA 7471A	16.00	
N	ARDW	As Received to Dry Weight Basis	Calculation	5.00	
N	TS%	Total Solids for Dry Wt	SM2540 G, 20th /MOD	13.00	
Sample Fee Total				\$ 213.00	

147	2013 WRD RFP- BioS		Sludge	01	Normal TAT
Accredited	Test	Name	Method	Fee	
N	!N3S	Nitrate-Nitrogen	EPA 9056	22.00	
N	!PCB	Polychlorinated Biphenyls	EPA 8082	90.00	
N	*AgM	Silver	EPA 6020A	13.00	
N	*AgT	TCLP Silver	EPA 6020A	13.00	
N	*AsM	Arsenic	EPA 6020A	13.00	
N	*AsT	TCLP Arsenic	EPA 6020A	13.00	
N	*BaT	TCLP Barium	EPA 6020A	13.00	
N	*CdM	Cadmium	EPA 6020A	13.00	
N	*CdT	TCLP Cadmium	EPA 6020A	13.00	
N	*CrM	Chromium	EPA 6020A	13.00	
N	*CrT	TCLP Chromium	EPA 6020A	13.00	
N	*CuM	Copper	EPA 6020A	13.00	
N	*Hg	Mercury	EPA 7470A	20.00	
N	*Hg*	TCLP Mercury	SW-846 7470A	20.00	
N	*KI	Potassium	EPA 6010C	13.00	
N	*MoM	Molybdenum	EPA 6020A	13.00	
N	*NiM	Nickel	EPA 6020A	13.00	
N	*PI	Phosphorus	EPA 6010C	13.00	
N	*PbM	Lead	EPA 6020A	13.00	
N	*PbT	TCLP Lead	EPA 6020A	13.00	





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147	2013 WRD RFP- BioS		Sludge	01	Normal TAT
Accredited	Test	Name	Method	Fee	
N	*SeM	Selenium	EPA 6020A	13.00	
N	*SeT	TCLP Selenium	EPA 6020A	13.00	
N	*TCL	TCLP Extraction Non-Volatile	EPA 1311	70.00	
N	*ZnM	Zinc	EPA 6020A	13.00	
N	301S	Solid Metals Digestion	EPA 200.2 2.8	16.00	
N	30TS	Metals Digestion TCLP Extract	EPA 3005A	16.00	
N	747S	Solid Metals Digestion Hg	EPA 7471A	16.00	
N	74TS	Metals Digestion TCLP 7470	SW-846 7470A	16.00	
N	ARDW	As Received to Dry Weight Basis	Calculation	5.00	
N	CNa	Cyanide	EPA 9014	37.00	
N	FCOK	Fecal Coliform , Oklahoma	Subcontract	60.00	
N	NHaN	Ammonia Nitrogen	EPA 350.1 2	25.00	
N	PFT	Paint Filter Test	SW-846 9095B	13.00	
N	TABN	MS TCLP Semivolatile Analysis	SW-846 8270C	250.00	
N	TKN	Total Kjeldahl Nitrogen	EPA 351.2 2	31.00	
N	TS%	Total Solids for Dry Wt	SM2540 G, 20th /MOD	13.00	
N	TVOA	MS TCLP Volatile Analysis	SW-846 8260B	145.00	
N	TVOX	TCLP Extraction ZHE Volatiles	SW1311ZHE	84.00	
N	pHLS	pH Measured in Water	EPA 9045D	12.00	
Sample Fee Total				\$ 1,208.00	

148	2013 WRD RFP- Soil		Soil	01	Normal TAT
Accredited	Test	Name	Method	Fee	
N	IN3S	Nitrate-Nitrogen	EPA 9056	22.00	
N	*AsM	Arsenic	EPA 6020A	13.00	
N	*CdM	Cadmium	EPA 6020A	13.00	
N	*CuM	Copper	EPA 6020A	13.00	
N	*Hg	Mercury	EPA 7470A	20.00	
N	*KI	Potassium	EPA 6010C	13.00	
N	*MoM	Molybdenum	EPA 6020A	13.00	
N	*NiM	Nickel	EPA 6020A	13.00	
N	*PI	Phosphorus	EPA 6010C	13.00	
N	*PbM	Lead	EPA 6020A	13.00	
N	*SeM	Selenium	EPA 6020A	13.00	
N	*ZnM	Zinc	EPA 6020A	13.00	
N	301S	Solid Metals Digestion	EPA 200.2 2.8	16.00	
N	747S	Solid Metals Digestion Hg	EPA 7471A	16.00	
N	ARDW	As Received to Dry Weight Basis	Calculation	5.00	
N	NHaN	Ammonia Nitrogen	EPA 350.1 2	25.00	





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Normal TAT

148	2013 WRD RFP- Soil		Soil	01	Normal TAT
Accredited	Test	Name	Method	Fee	
N	TKN	Total Kjeldahl Nitrogen	EPA 351.2 2	31.00	
N	TS%	Total Solids for Dry Wt	SM2540 G, 20th /MOD	13.00	
N	pHLS	pH Measured in Water	EPA 9045D	12.00	
Sample Fee Total				\$ 290.00	

149	2013 ESD RFP- IWW		Liquid Aqueous	01	Normal TAT
Accredited	Test	Name	Method	Fee	
N	\$AAE	Acrloein/Acrylonitrile Exp.	EPA Method 624	64.00	
N	\$AcM	Acetone/Methylene Chloride WW/RX	EPA Method 524.2	145.00	
N	*AgM	Silver	EPA 200.8 5.4	13.00	
N	*AsM	Arsenic	EPA 200.8 5.4	13.00	
N	*CdM	Cadmium	EPA 200.8 5.4	13.00	
N	*CrM	Chromium	EPA 200.8 5.4	13.00	
N	*CuM	Copper	EPA 200.8 5.4	13.00	
N	*Hg	Mercury	EPA 245.1 3	20.00	
N	*MoM	Molybdenum	EPA 200.8 5.4	13.00	
N	*NiM	Nickel	EPA 200.8 5.4	13.00	
N	*PbM	Lead	EPA 200.8 5.4	13.00	
N	*SeM	Selenium	EPA 200.8 5.4	13.00	
N	*ZnM	Zinc	EPA 200.8 5.4	13.00	
N	2378	2,3,7,8-TCDD Scan	EPA Method 625-scan	200.00	
N	301L	Liquid Metals Digestion	EPA 200.2 2.8	16.00	
N	747L	Mercury Liquid Metals Digestion	EPA 245.1 3	16.00	
N	AC66	Acetates by 1666 Exp	EPA Method 1666	250.00	
N	BOD	Biochemical Oxygen Demand (BOD5)	SM 5210 B-97	20.00	
N	CNa	Cyanide	SM 4500-CN ⁻ E-97	37.00	
N	HEM	Oil and Grease (HEM)	EPA 1664B (HEM)	44.00	
N	TKN	Total Kjeldahl Nitrogen	EPA 351.2 2	31.00	
N	TSS	Total Suspended Solids	SM 2540 D, 20th Ed.	20.00	
N	TTOS	TTO SVOC 40 CFR 122 Table II	EPA Method 625	300.00	
N	TTOV	TTO VOC 40 CFR Pt 122 Table II	EPA Method 624	125.00	
Sample Fee Total				\$ 1,418.00	



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150	2013 ESD RFP- Inf/Eff	Liquid Aqueous	01	Normal TAT
Accredited	Test	Name	Method	Fee
N	ICPR	TTO PCB	EPA Method 608	90.00
N	IPCB	Polychlorinated Biphenyls	EPA 608	90.00
N	IPES	Pesticides by GC	EPA 608	130.00
N	IPPR	TTO Pesticides	EPA 608	130.00
N	\$AAE	Acrloein/Acrylonitrile Exp.	EPA Method 624	64.00
N	*AgM	Silver	EPA 200.8 5.4	13.00
N	*AsM	Arsenic	EPA 200.8 5.4	13.00
N	*BeM	Beryllium	EPA 200.8 5.4	13.00
N	*CdM	Cadmium	EPA 200.8 5.4	13.00
N	*CrM	Chromium	EPA 200.8 5.4	13.00
N	*CuM	Copper	EPA 200.8 5.4	13.00
N	*Hg	Mercury	EPA 245.1 3	20.00
N	*MoM	Molybdenum	EPA 200.8 5.4	13.00
N	*NiM	Nickel	EPA 200.8 5.4	13.00
N	*PbM	Lead	EPA 200.8 5.4	13.00
N	*SbM	Antimony	EPA 200.8 5.4	13.00
N	*SeM	Selenium	EPA 200.8 5.4	13.00
N	*TlM	Thallium	EPA 200.8 5.4	13.00
N	*ZnM	Zinc	EPA 200.8 5.4	13.00
	2378	2,3,7,8-TCDD Scan	EPA Method 625-scan	200.00
	237S	2378-tetrachlorodibenzo-p-dioxin	EPA 1613 -- Subcontr	490.00
N	301L	Liquid Metals Digestion	EPA 200.2 2.8	16.00
N	747L	Mercury Liquid Metals Digestion	EPA 245.1 3	16.00
N	CNa	Cyanide	SM 4500-CN ⁻ E-97	37.00
N	Cr+6	Hexavalent Chromium	SM 3500-Cr B-97	28.00
N	Phna	Phenolics, Total Recoverable	EPA 420.4	37.00
N	TTOS	TTO SVOC 40 CFR 122 Table II	EPA Method 625	300.00
N	TTOV	TTO VOC 40 CFR Pt 122 Table II	EPA Method 624	125.00

Sample Fee Total \$ 1,942.00

151	2013 RFP- Sampling	Liquid Aqueous	01	Normal TAT
Accredited	Test	Name	Method	Fee
	TSTR	Technician Hourly Rate		65.00
Sample Fee Total				\$ 65.00



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Quoted By: MTORRES

SHAWN

Quotation Total: \$7,667.00

Please note that ANA-LAB is accredited nationally to the EPA NELAP standard. Our consistent performance on proficiency samples validates our unparalleled accuracy and precision. This enables Ana-Lab to provide quality results at these competitive prices. We will also provide appropriately cleaned and preserved bottles (that meet EPA specifications) and chain of custodies at no extra cost.

Prices are guaranteed for 60 days from the date of the quote, and your submittal of samples indicates your acceptance. ANA-LAB shall provide these ordered services pursuant to our Standard Terms & Conditions Agreement (available for download from the welcome page at www.ana-lab.com or by US mail by request). If we can help further, please contact us. We look forward to working with you on this project.

Thank you,

Monica Torres

Monica Torres
Regional Manager



The accredited column designates accreditation by N - NELAC, or z - not covered under NELAC scope of accreditation.

Corporate Shipping: 2600 Dudley Rd. Kilgore, TX 75662

Oklahoma Region: 2600 Van Buren Suite 2600 Norman OK 73072



NELAP-accredited #T104704201