LANDFILL PROPOSAL COMPARISON

Assumptions:

- 262 work days per year
- 92,000 tons transported to landfill per year
- 40 mph average travel speed for transfer trucks to Waste Connections landfill
- 11 loads transported each day
- Operational cost (not inclusive of employee costs) of \$138 per additional collection hour (current cost)
- Employee cost (driver) salary, overtime, and benefits): \$62,000 annually
- Capital Cost for two additional trucks \$586,000

| SOUTHEAST LANDFILL | WASTE CONNECTIONS |
|--|---|
| Year One | |
| \$19.55 per ton x 92,000 tons = \$1,798,600 | $$13.50 \text{ per ton } \times 92,000 \text{ tons} = $1,242,000$ |
| _ | 11 addt'l hours x \$138 x 262 = \$ 397,716 |
| | Cost of additional employee = \$ 62,000 |
| | Additional capital cost $(1/3) = $195,333$ |
| Total Year One Cost: \$1,798,600 | Total Year One Cost: \$ 1,897,049 |
| | |
| Year Two | |
| \$20.10 per ton x 92,000 tons = \$1,849,200 | \$13.84 per ton x 92,000 tons = \$1,273,280 |
| | 11 addt'l hours x \$138 x 262 = \$ 397,716 |
| | Cost of additional employee = \$ 62,000 |
| | Additional capital cost $(1/3) = $195,333$ |
| Total Year Two Cost: \$1,849,200 | Total Year Two Cost: \$ 1,928,329 |
| | |
| Year Three | |
| \$20.66 per ton x 92,000 tons = \$1,900,720 | \$14.18 per ton x 92,000 tons = \$1,304,560 |
| | 11 addt'l hours x $$138 \times 262 = $397,716$ |
| | Cost of additional employee = \$ 62,000 |
| | Additional capital cost $(1/3) = $195,333$ |
| Total Year Three Cost: \$1,900,720 | Total Year Three Cost: \$ 1,959,609 |
| | |
| Total 3 Year Contract Cost: \$5,548,520 | Total 3 Year Contract Cost: \$5,784,987 |
| (estimate) | (estimate) |